“We need to bring the exam room to where the patients are.” – Dr. Jay Sanders, telemedicine pioneer

Everything You Wanted To Know About Tele-health, But Were Afraid to Ask - Corporate
Employer Problem

Presenteesis m

Absenteesis m
The Landscape

Primary
- Teladoc
- DoctorOnDemand
- MDLive

Specialty
- 2nd.MD
- Best Doctors
- Advanced Medical
Primary & Specialty

Primary
- 2-30 minutes
- Common Conditions
- Diagnosis

Specialty
- 3 days - 6 weeks
- Complex Conditions
- Direction
The consultation

GOAL
To get a second opinion regarding this brain tumor. Should I come see you for additional tests? What are the risks with a "watchful waiting" approach.

+ BACKGROUND

+ FILES

- SPECIALIST'S NOTES
I recommend asking your physician for the updated scans.

+ PAST NOTES
Direct cost savings

- 25,000 employees
- 1,000 consults
- $2,940,000 average savings
- $2,940,000 total savings
The Benefits

- Savings
- Access
- Affordability
- Quality of Life
Towers Watson estimates >$6B in savings derived from telehealth.

Health system integration - MD Anderson partnering with “CareScriptions” by Seremedi for outpatient care and monitoring.

Carrier partnerships.

China, India and Hispanic markets.
Thank you!

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